

## Master Syllabus

### RES 1302 - Real Estate Investing

**Division:** Business and Public Services

**Department:** Real Estate

**Credit Hour Total:** 3.0

**Lecture Hrs:** 3.0

**Date Revised:** March 2013

---

#### Course Description:

An analytical approach to investment in real estate. Financing, tax considerations, appraisal, internal rate of return, acquisitions and exchanges. Case studies are used to provide examples of investment analysis techniques. Completion of MAT 1120 is strongly encouraged prior to attempting this course.

#### General Education Outcomes:

- Critical Thinking/Problem Solving
- Information Literacy

#### Course Outcomes:

##### Principles and types of investing

Demonstrate knowledge of the principles utilized in real estate investing and other types of investments.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 60% on exams.

##### Real estate and real estate-related investments

Identify specific real estate and real estate-related investments, from land through houses, apartments, offices, shopping centers, industrial properties and special investments.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 60% on exams.

##### Legal implications of investing

Demonstrate knowledge of types of legal ownership developed in real estate and ramifications of income tax laws and their impact on investment decisions.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 60% on exams.

##### Feasibility studies and analysis

Develop feasibility studies, property and financial analyses and profitability studies in arriving at a property's value and rental rate's to achieve a required return on investment and making a buying decision.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 60% on exams.

#### Outline:

Ownership and feasibility analysis  
Financial analysis of real estate investments  
Financing and taxation of real estate investments  
Investing in land  
Investing in residential real estate  
Investing in Office and Retail  
Investing in industrial properties