

## Master Syllabus

### RES 1201 - Real Estate Law

**Division:** Business and Public Services

**Department:** Real Estate

**Credit Hour Total:** 3.0

**Lecture Hrs:** 3.0

**Date Revised:** December 2016

---

### Course Description:

Explanation of the legal phases of a realty transaction. Examination of types of estates in land, co-ownership, mortgages, Ohio license law, landlord/tenant law and legal factors in financing. For classes that meet in a classroom, seat hours are strictly enforced by state rule and absences cannot be made up. This course is part of Sinclair's Ohio Real Estate Sales Associate pre-licensure program. Successful completion of the courses in Sinclair's Ohio Real Estate Sales Associate pre-licensure program meets the educational requirement for you to sit for the Ohio Real Estate Salesperson Examination only (further state requirements must also be satisfied). Sinclair's pre-licensure program is not intended to meet requirements for license examination in any other state.

### General Education Outcomes:

- ▣ Values/Citizenship/Community Competency
- ▣ Information Literacy Competency
- ▣ Oral Communication Competency

### Course Outcomes:

#### Fair Housing and Landlord/Tenant Laws

Describe and explain fair housing laws and Ohio landlord/tenant laws.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 60% or higher on exams.

**Assessment Method:** Simulations

**Performance Criteria:**

Students must timely complete all assignments, meeting stated written and oral requirements at a performance rate of 60% or higher.

#### Interests in Land

List all interests in land and types of transfer of real property.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 64% or higher on exams.

**Assessment Method:** Simulations

**Performance Criteria:**

Students must timely complete all assignments, meeting stated written and oral requirements at a performance rate of 64% or higher.

#### Features of the Sales Contract

Analyze and communicate the major features of a real estate sales contract.

**Assessment Method:** Locally developed exams

**Performance Criteria:**

Students must attain a minimum of 64% or higher on exams.

**Assessment Method:** Simulations

**Performance Criteria:**

Students must timely complete all assignments, meeting stated written and oral requirements at a performance rate of 64% or higher.

### Outline:

Real vs. Personal Property  
Contracts in Real Estate  
Legal Factors in Financing  
Foreclosure/Liens  
Landlord/Tenant Laws  
Decedent's Estates  
Title Agency and Liability